Webinar | IMI2 – Call 17
Rules and procedures
Agenda

- How to use GoToWebinar – Catherine Brett, IMI
- IMI rules and procedures – Hugh Laverty, Fabrizio Federici, Natalia Kapetanaki, IMI
- Questions & answers
How to use GoToWebinar

- Expand / minimise control panel
- Microphone status
- Full screen
- Raise / lower your hand e.g. if you want to ask a question orally
- Send a question in writing
How to use GoToWebinar - audio

To listen via your computer, select **Computer audio**

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- Check your **speakers are switched on and not muted**
- Do a **Sound Check** to make sure GoToWebinar is picking up the right speakers
- Still not working? Select **Phone call** and dial the numbers given on your phone

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**Can’t hear us?**
- Check you have selected **Phone call** in the audio panel
- Try another country’s phone number
- Still not working? Select **Computer audio** and listen over your computer’s speakers
Before we start...

- This webinar is being recorded and will be published on the IMI website and/or IMI YouTube channel.
- Presentation slides will be published on the webinar web page.
- A participant list will be circulated and published on the website.
- IMI2 – Call 17 has been launched and all Call documents & details of how to apply can be found on the IMI website.
Rules and Procedures for IMI2 JU Calls for proposals
Outline

1. Introducing IMI
2. Participation rules
3. Funding rules
4. Intellectual property rules
5. From Call to grant award
6. Writing a successful proposal
7. More information
Challenges in medicines development

Pre-clinical research
Closed & open innovation

Drug disc.  Pre-clinical

5,000 compounds  250 compounds

5 therapies

3 - 6 years

Clinical Trials

Phase 1  Phase 2  Phase 3

1 therapy

No. patients / subjects

20-100  100-500  1000-5000

6 - 7 years

Regulatory review

Filing  Approval  HTA assessment  Price / reimbursement

2 – 5 years

Pharmacovigilance
Real world evidence
IMI – key concepts

- Non-competitive collaborative research
- Competitive Calls for proposals
- Open collaboration in public-private consortia
  - Data sharing, dissemination of results…
- Industry contribution is in kind
IMI2 budget (2014 – 2020)

EU funding goes to:
Universities
SMEs
Mid-sized companies
Patient groups etc…

IMI 2 total budget
€3.276 billion

EFPIA companies receive no funding contribute to projects ‘in kind’

Associated Partners e.g. charities, non-EFPIA companies

IMI2 budget:
€1.638 bn

Other
€213 m

EFPIA
€1.425 bn
IMI2 Strategic Research Agenda

- Antimicrobial resistance
- Osteoarthritis
- Cardiovascular diseases
- Diabetes
- Neurodegenerative diseases
- Psychiatric diseases
- Respiratory diseases
- Immune-mediated diseases
- Ageing-associated diseases
- Cancer
- Rare/Orphan Diseases
- Vaccines
IMI life cycle

- **Call topics definition**
  - Scientific Research Agenda
  - Strategic Governing Groups
  - Annual Work Plan
  - Consultation Member-Associated States/Scientific Committee

- **Call Launch / Evaluation / Grant award**

- **Project implementation**
  Consortium agreement, Grant agreement, implementation and reporting
What does the typical IMI project look like?

Industrial partners align themselves around a real challenge for industry and agree to work together and commit resources.

New ideas from public sector, universities, SMEs etc. are needed to address the challenge.

Scale is a key to success and is provided by IMI funding and the outcomes should be transformative for the industry as well as having a clear “public” value.
A typical IMI consortium
An international, cross-sector community
IMI2 JU Call 17 - topics

- Topic 1: Optimising future obesity treatment
- Topic 2: Open access chemogenomics library and chemical probes for the druggable genome
- Topic 3: Intelligent prediction and identification of environmental risks posed by human medicinal products
IMI 2 JU - Call 17 two stages

- Date of Call launch: 22 January 2019

- Calls text and documents are published on the: IMI2 JU website and the new Funding and Tenders Portal

- **Deadline for Short Proposal submission**: 25 April 2019 (17:00:00 Brussels time)

- Deadline for Full Proposal submission: 07 November 2019 (17:00:00 Brussels time)

- Webinar topic presentations and recordings: http://bit.ly/1RSPiTC
Call 17 – two stages

- At stage 1 evaluation the **budget** is evaluated under criterion 3 ‘Quality and Efficiency of the Implementation’
- Applicants will need to provide a breakdown of costs (and not only the overall amount, as previously the case), by filling in the budget table in Part A of the proposal

![Budget for the proposal](image-url)
Call 17

As of IMI2 JU Call 10, use the electronic submission service which is now under the **new Funding and Tenders Portal**: https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/home

- To access the portal and submit a proposal, applicants must have:
  - An **EU Login account** (previously, ‘ECAS’ account)
  - Their **organisation registered** on the Participant Portal Beneficiary Register, with a 9-digit **Participant Identification Code (PIC) number**

If you do not have an EU Login account yet, you can create an EU Login account on the Funding and Tenders Portal, and register your organisation.

Participation rules
A single set of rules

- Covering all H2020 research and innovation actions
- Adaptability where needed:
  - Entities eligible for funding
  - IP

EU Financial Regulation
Specific rules for participation

COSME
eurostars™
EIT
FCH
AAL
BBI
Clean Sky
IMI
innovative medicines initiative

etc.
Conditions for Call 17 two-stages

H2020 Rules for participation apply to IMI2 JU Call for Proposals and Actions except where specifically derogated

- **Minimum conditions**
  - **RIA:** at least three independent legal entities, each established in a different EU Member State or H2020 associated country

- **Two-stages - C17**
  - Stage 1 SPs from applicants requesting JU funding
  - Stage 2 merging 1st-ranked SPs with industry consortia

- **Evaluation criteria**
  - At stage 1, all 3 criteria are evaluated (including budget)
Conditions for Call 17 two-stages

- **Submission tool**
  (As of Call10) SPs/FPs to be submitted through the Electronic Submission Service of the new Funding and Tenders Portal

- **Submission deadlines**
  Established in the Call topic text both for stage 1 and 2

- **Indicative contribution**
  For each topic, the maximum JU contribution and the estimated industry contributions are set in the call text

- **Hearings**
  Panels may decide at stage 1 to hold hearings with applicants during panel meetings. After submission deadline, coordinators will be informed about the possible date for the hearing (check SP details!)
Conditions for Call 17 two-stages

- **Information on the outcome of the evaluation:**
  Information to the applicants - max 5 months from submission deadline

- **Financial Support to Third Parties**
  Where relevant, applicants should develop in FPs open, transparent, objective processes and criteria for the allocation of financial support in accordance to Annex K of the H2020 WP and article 15 of the IMI2 JU MGA

- **Plan for exploitation and dissemination**
  It must be included in 2\textsuperscript{nd} stage Full proposals

**NB:** Contacts/discussions about a given topic between potential applicant consortia and members of the industry consortium are prohibited throughout the procedure until the results of the first stage evaluation.
Attracting stakeholders

Any legal entity, regardless its place of establishment, carrying out work relevant to the Call objectives may be part of applicant consortia.

But… not all participating entities are eligible for funding.
Who is eligible for funding?

- Academic institutions
- Small & medium-sized enterprises (SMEs)
- Mid-sized enterprises (≤ €500m)
- Non-profit organisations e.g. research organisations, patient organisations, NGOs, public bodies, intergovernmental organisations etc.

Established in:
- EU Member State
- Associated Country

Other countries: No funding unless participation deemed essential by IMI2 JU for carrying out the action

Art.1 Commission Delegated Regulation (EU) No 622/2014
Expected consortia – Call 17

*Stage 1 of two stage - Short Proposals*

- Consortia consisting of:
  - IMI2 JU fundable legal entities carrying out activities relevant for achieving the project objectives
  - additional legal entities carrying out activities relevant for achieving the project objectives.
Expected consortia Call 17

Stage 2 of two stage – Full Proposals

- One Full Consortium per topic consisting of:
  - 1st ranked SP consortium - IMI2 JU fundable legal entities/additional legal entities
  - Industry consortium (EFPIA companies and IMI2 JU Associated Partners) associated to the relevant topics
Funding rules
IMI2 Funding model

- IMI2 JU is a PPP, actions are normally co-funded by:
  - JU funding to BRFs (beneficiaries receiving funding = legal entities eligible for funding)
  - In-kind/cash contribution from BNRFs (beneficiaries not receiving funding):
    - EFPIA constituents and affiliates
    - IMI2 JU Associated Partner
    - (future other IMI2 members)

Other legal entities may also participate as BNRFs at their own cost
One single funding rate per project - BRFs

One project = One rate
For all beneficiaries and all activities

- 100% of the direct eligible costs
- Indirect costs: 25% flat rate
JU contribution to BRFs covers:

- **Personnel**
  - Wider acceptance of average personnel costs
  - Acceptance of supplementary payments
    - For non-profit organisations of up to 8000 euros/year/person
  - Less requirements for time records
- **Equipment, consumables, travels…**
- **Subcontracting**

Considering BRFs accounting and management principles

- BRFs (only) may also receive **Financial contribution from EFPIA/APs**
  - to be reported as receipts
IMI2 JU GA: third parties

Third party is a legal entity which carries out work of the action, supplies goods or provide services for the action, but which did not sign the grant agreement

Types of third parties:

1. Third parties directly carrying out part of the work described in Annex 1

2. Other third parties: providing resources, goods or services to beneficiaries carrying out the work described in Annex 1

3. Third parties receiving financial support (money) from the beneficiary as part of the action, subject to specific conditions, i.e. Annex K H2020 WP
## Overview different types of third parties

<table>
<thead>
<tr>
<th>TYPE</th>
<th>Works on action tasks?</th>
<th>Provides resources or services for action?</th>
<th>What is eligible?</th>
<th>Must be indicated in Annex 1?</th>
<th>Indirect costs?</th>
<th>Selecting the third party</th>
<th>GA articles</th>
</tr>
</thead>
<tbody>
<tr>
<td>Linked third party</td>
<td>YES</td>
<td>NO</td>
<td>Costs</td>
<td>YES</td>
<td>YES</td>
<td>Must be affiliated or have a legal link and be eligible for funding</td>
<td>Article 14</td>
</tr>
<tr>
<td>International partners</td>
<td>YES</td>
<td>NO</td>
<td>N/A</td>
<td>YES</td>
<td>N/A</td>
<td>Must not be eligible for funding</td>
<td>Article 14a</td>
</tr>
<tr>
<td>Subcontractor</td>
<td>YES</td>
<td>NO</td>
<td>Price</td>
<td>YES</td>
<td>NO</td>
<td>Must be best value for money, avoid conflict of interest</td>
<td>Article 13</td>
</tr>
<tr>
<td>Third party providing in-kind contribution</td>
<td>NO</td>
<td>YES</td>
<td>Costs</td>
<td>YES</td>
<td>YES</td>
<td>May not be used to circumvent the rules</td>
<td>Articles 11 and 12</td>
</tr>
<tr>
<td>Contractor (selling, equipment, good or service)</td>
<td>NO</td>
<td>YES</td>
<td>Price</td>
<td>NO</td>
<td>YES</td>
<td>Must be best value for money, avoid conflict of interest</td>
<td>Article 10</td>
</tr>
<tr>
<td>Third parties receiving financial support</td>
<td>The third parties participate in the action as recipients.</td>
<td>Amount of support given</td>
<td>YES</td>
<td>NO</td>
<td>According to the conditions in Annex 1</td>
<td>Article 15</td>
<td></td>
</tr>
</tbody>
</table>
EFPIA and Associated Partners contribution - BNRFs

- EFPIA companies
- Other industries and partners (= Associated Partners to IMI2)
  - In-kind (actual direct and indirect costs or average FTE) and/or financial contributions (FC)*
  - Based on the usual management principles and accounting practices
  - Contributions from affiliated entities as part of in-kind

*Recipient of FC must be BRFs, i.e. eligible for JU funding*

When relevant to IMI2 JU objectives: non-EU in-kind contribution (up to 30% at programme level)

Annual financial reporting is disconnected from GA periodic reports
Deadlines for reporting

- Scientific reporting (full consortium) due at project deadlines (i.e. GA),
  duration reporting period: 12 months
- Financial reporting for:
  - Beneficiaries receiving JU funding, due at project deadlines (i.e. GA)
  - CFS: >EUR 325k at project end
  - Beneficiaries Not receiving funding (e.g. EFPIA companies and APs),
  - due by 31 Jan - certification by 30 April - covering previous calendar year
IMI2 JU’s Intellectual Property (IP) rules
One set of rules for multiple interests

Support to industry

Incentive to participate

Flexibility + trusted party

Freedom of access

Dissemination of information

Compensation for IP
Background vs. Results

Implementation of the action

Results

Access rights

Background identification

Sideground
Generated during the action but outside of its objectives and not needed for implementation or Research Use
Background vs. Results

Background

- Any data, know-how or information — whatever its form or nature (tangible or intangible), including any rights such as intellectual property rights — that:
  - is held by the beneficiaries before they acceded to the Agreement,
  - is needed to implement the action or exploit the results, and
  - which is identified and agreed by the Beneficiaries.

All conditions have to be met to be considered background and be subject to specific rights & obligations

Results

- Any (tangible or intangible) output of the action such as data, knowledge or information — whatever its form or nature, whether it can be protected or not
  - that is generated in the action, as well as any rights attached to it, including intellectual property rights
  - excluded Sideground - output generated by a beneficiary under the action but outside of the action objectives as defined in the Grant Agreement

=> Importance of Action objectives
Ownership of results

Results are owned by the beneficiary that generates them

Possible transfer of ownership
- within the consortium to affiliates and purchasers without prior notification
- on case-by-case basis
Research Use vs. Direct Exploitation

- **Research Use**
  - Use of results or background necessary to use the results for all purposes other than for completing the action or for direct exploitation

- **Direct exploitation**
  - to develop for commercialisation or to commercialise the results

Based on previous experience
## Access Rights conditions

<table>
<thead>
<tr>
<th>Access rights granted by a beneficiary to/on</th>
<th>Background (necessary and identified)</th>
<th>Results</th>
<th>Sideground</th>
</tr>
</thead>
<tbody>
<tr>
<td>Beneficiaries for completion of the action</td>
<td>Royalty-free</td>
<td>Royalty-free</td>
<td>N.A.</td>
</tr>
<tr>
<td>Beneficiaries and affiliates for Research Use</td>
<td>Fair &amp; reasonable conditions (e.g. Royalty-free conditions)</td>
<td>Fair &amp; reasonable conditions (e.g. Royalty-free conditions)</td>
<td>N.A.</td>
</tr>
<tr>
<td>Third Parties for Research Use after the action</td>
<td>Appropriate conditions</td>
<td>Appropriate conditions</td>
<td>N.A.</td>
</tr>
<tr>
<td>Beneficiaries and affiliates or Third Parties for Direct Exploitation</td>
<td>To be negotiated</td>
<td>To be negotiated</td>
<td>N.A.</td>
</tr>
</tbody>
</table>
Access rights and third parties

- Only after the end of the action for research use purposes
- Time-limits to be agreed
- Possibility to exclude specific elements of background (only for existing background) under exceptional circumstances and after a reasoned request

Based on IMI1 experience
Open Access in IMI2 Projects

**Open Access to Publications**
(Article 29.2 GA)
Deposit in repositories and publishing in Open Access (OA) both encouraged.
Processing charges can be considered eligible costs but:
- Must be budgeted before project start
- Publications must be placed in repository
- Provision of OA is a requirement

**Open Research Data (ORDP)**
(Article 29.3 GA)
From Call 11, all IMI2 projects are automatically part of the ORDP.
The ORDP covers ‘underlying data’ generated in the project, but can be extended to other types of data.
The ORD balances openness with protection of scientific information, commercialisation and IPR and embraces a flexible approach; allowing projects varying degrees of engagement with the ORDP.

**Data Management Plan (DMP)**
(AWP)
All projects need to:
- Develop and update a DMP*
- Deposit their data
DMPs should aim to produce ‘FAIR’ data:
Findable
Accessible
Interoperable
Re-usable

**Note:** All IMI Projects are required to provide a Data Management Plan (DMP) regardless of the project’s engagement with the ORDP.
Reference documents

- H2020 Rules for Participation
  - IPR section: Article 1.3.c and Articles 41 to 49
- IMI2 Delegated Regulation
  - IPR section: Articles 2 to 7
- IMI2 model Grant Agreement (revised November 2017)
  - IPR section: Articles 23a to 31
- IMI2 annotated Grant Agreement

From Call to grant award
IMI2 JU Call 17 two-stages

**Topic definition**

- Industry Assoc partners

**Stage 1**

- Identification of topics and willingness to collaborate
- Applicant consortia submit short proposals

**Stage 2**

- Applicant consortium
- Full consortium submits full proposal

**Grant award**

- Evaluation

**Industry APs**

- innovation medicines initiative

**Evaluation**

- Consortium Agreement
- Grant Agreement

**Project launch!**

- Call launch
- Merger: applicants & industry
- Finalisation
A single set of evaluation criteria

- Two-stage evaluation: all three criteria considered at both stages
- Thresholds and weighting in the Call documents depending on two-stages/single stage
- Minimum of 3 independent experts

Each proposal evaluated ‘as it is’, not as ‘what could be’
Keeping the momentum

Maximum Time To Grant: 8 months from submission of full proposal:

N.B. Call 17 GAs expected to be signed by April 2020

5 months
for informing applicants of scientific evaluation

3 months
for signature of grant agreement

NEW Legal entity validated in parallel
The new IMI2 JU MGA (v.5) will apply to Call 17
It follows H2020 Model Grant Agreement (v.5) with IMI2 specificities.
IMI2 JU Annotated Model Grant Agreement v.2 (based upon H2020 AGA v5, while H2020 AGA v.5.1 already published)
It is e-signed between IMI2 JU and Coordinator only. Other beneficiaries e-sign Accession Forms
EFPIA and Associated Partners are beneficiaries not receiving funding (BNRFs, Art.9) - their financial report occurs outside the GA, for more info please consult ‘IMI2 JU guidelines for reporting in kind and financial contributions by Members other than the Union and Associated Partners’
Article 41.3 - Consortium agreement *may cover*:

- *internal organisation of the consortium, including allocation of scientific tasks among beneficiaries*

**Scientific Project Leadership**

*Scientific Project Leader* may be different from Coordinator to:

- reflect the *spirit of industrial co-leadership* in call topics built upon EFPIA/industry scientific priorities
- address the need for strong scientific coordination and collaboration between BRFs (JU funded) and BNRFs (industry)

**IMI2 specificities are presented in the IMI2 JU AGA**
Consortium agreement

- Contractual arrangement **between all participants** to set out their rights and obligations, especially governance, liability and IPR
- Shall comply with the **IMI2 JU Model Grant Agreement**
- To be agreed before the signature of the GA, IMI2 JU is not a party
- **To be adapted to the specific needs of each IMI action!**
- A template prepared by EFPIA shows what a consortium agreement might look like:
  

  Consortia may also use alternative templates if they wish.
Tips for success
Common Mistakes

- Admissibility/Eligibility criteria not met:
  - submission **deadline** missed
  - proposal **out of scope**
    (if you have doubts on how to respond to the Call contact us)
  - Not involving at least **three independent legal entities** (RIA) from **three** different **MS/AC**
Common Mistakes

- The proposal does not address all the **objectives** (in some cases proposals have nothing to do with the topic!)
- Submitted text does not respect the proposal template (sometimes received even slides!)
- Applicants do not have the **capabilities** to address all of the objectives or there is redundancy between partners
- A proposal is scientifically excellent but will have **limited impact**
- **Budget**, either over-estimated or not fully justified
- **Ethical issues** not addressed
Tips

- Read all the Call-relevant material that is provided on the IMI website – www.imi.europa.eu
- Understand IMI2 JU rules and respect them
- Consider the PPP dimension of the action (e.g. Governance, industry contribution vs IMI2 JU funding)
- If in doubt, ask a member of the Programme Office
- Your proposal should provide reviewers with all the information requested to allow them to evaluate it
- Start working early (pre-materials available before)
- Dedicate sufficient time to submit the proposal: create an EU login account, obtain a PIC number - don’t wait until the last day to start the submission process
- More tips: www.imi.europa.eu/content/tips-applicants
Submitting a proposal

Via the **new** Funding and Tenders Portal

https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/home
Submitting a proposal

Look for IMI2 JU Calls, you will find the links to start the submission of a proposal:
Proposal Submission Form - Part A

Please indicate only one of the following options if applicable to your organisation

- Companies (including micro enterprises and SMEs) with an annual turnover up to EUR 500 millions which are not affiliated entities of companies with an annual turnover of more than EUR 500 millions
- Patients Organisation
- Regulatory Agency
- Member of EFPIA not requesting funding
- IMI2 Associated Partners to this topic not requesting funding
- Any other organisation not requesting funding

Certain type of organisations are not covered by the above options, in that case none should be selected

- Where applicable, the organisation type has to be indicated (see above):
  - Applies to the 6 types of organisations identified in the form;
  - If none of the options is selected, the system generates a warning;
  - The warning is not blocking the submission of the proposal.
Proposal Submission Form - Part A

- When validating the forms, different warnings appear (see above):
  - The yellow warnings don’t block the submission of the proposal;
  - Only the warnings flagged in red will block the submission of the proposal.
Proposal Submission Form - Part A

4 - Call specific questions

Essential information to be provided for proposals including clinical Trials / studies / investigations

Applies to proposals including clinical trials / studies / investigations

- If the proposal includes clinical trials/studies/investigations, in stage one of two-stages calls, the specific annex is not requested (see above the section):
  - In stage one relevant aspects should be integrated in part B of the proposal template;
  - The dedicated annex is compulsory in stage two (see Clinical trial template).

- Please upload the dedicated annex 'Essential information for clinical studies / trials / investigations' (a Word template is provided under ‘download templates’ in the upload section for Part B and Annexes).

This document should include the relevant information of each clinical study / trial / investigation included in the work plan of this project.

Please give a short title, an acronym or a unique identifier to each clinical study / trial / investigation, to be used as a reference/identifier in the other parts of the proposal.

Give short title/acronym/unique identifier
More information
Stay in touch

- Visit our new website www.imi.europa.eu
- Sign up to our newsletter via the website
- Follow us on Twitter @IMI_JU
- Join our LinkedIn group bit.ly/LinkedInIMI
- E-mail us infodesk@imi.europa.eu
Your contact points

At the IMI Programme Office

- General queries: applicants@imi.europa.eu
- IP queries: IMI-IP-Helpdesk@imi.europa.eu

Local contacts

- IMI2 JU States Representatives Group: bit.ly/IMISRG
- Horizon 2020 Health National Contact Points: bit.ly/H2020_NCPs
Questions
Questions?

Raise your hand if you want to ask a question orally

Send a question in writing

After the webinar, send any questions to the **IMI Programme Office**

applicants@imi.europa.eu